



# Broad Reach

*E-news for the discerning yachtsman*

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Welcome to Broad Reach, the yacht sales e-newsletter from Horizon Yacht Charters – authorized Caribbean dealers for [Bavaria Yachts](#) and agents for [Fountaine-Pajot catamarans](#). In this edition we bring you news of the Annapolis Boat Show where we feature a brand new [Bavaria 46](#). Check out our competitive pricing on Bavarias and Fountaine Pajot catamarans as well as for our [brokerage yachts](#), many of which are available to keep in the our charter fleets.

## 36th Annual Annapolis Sailboat Show, Oct 6-10, 2005

Opening on Thursday October 6, the Annapolis Sailboat Show is the USA's oldest and largest, in-water boat show. Once again, Horizon Yacht Charters will be attending, proudly displaying our [brand new Bavaria 46 Cruiser](#) on Dock G. If you're in the region, why not take a stroll down to the show where the Horizon crew will be waiting to meet you. Chat about the BVI, Antigua & Barbuda, the Grenadines, our new base in St Martin and step aboard the fantastic new Bavaria 46. You will also be able to find comprehensive information about the full range of Bavaria Yachts and Fountaine Pajot Catamarans for sale for either [private use](#) or into our [charter management programmes](#) in any of our Caribbean charter fleets.



## New Bavaria 46

The Bavaria 46 on display recently arrived in Annapolis having sailed across from Europe. This fabulous yacht features twin helms, Raymarine ST6001 Autopilot, upgraded full-battened mainsail, upgraded 75hp engine, spinnaker winches and a lead keel in addition to the comprehensive Horizon Charter specification. This prestigious yacht already has several charters booked on her in the BVI, and will be commissioned into the [Horizon charter fleet](#) when she arrives from Annapolis in November.



## Special Offers

The following yachts are available for purchase in the Caribbean tax-free. Several yachts listed

may remain in the charter fleet or can be sailed away for private ownership. These yachts are the only ones available at these prices. The yachts are 2005 models, many with fully comprehensive specification upgrades. [Ask](#) for specification details and information on our charter management programmes.

### Boatshow Specials 2005

#### [New Bavaria 46, 4 cabin, 2 head, 2005](#)

Twin helm, full charter specification package. Available at \$285,000. Several charters booked already! Includes lead keel, 75hp diesel upgrade, spinnaker winches. As seen at the Annapolis Boat Show.

#### [New Bavaria 42, 3 cabin, 2 head, 2005](#)

Twin helm, full charter specification package, plus electronics upgrade. Available at \$224,000. Includes lead keel. Recently arrived in Grenada.

### Arriving April 2006

#### [New Bavaria 50, 5 cabin, 3 head, 2006](#)

Twin helm, full charter specification package. Available at \$328,000.

### Arrived December 2004

#### [Bavaria 36, 2 cabins, 1 head, 2005 model](#)

Full charter specification package, separate speed and depth units. Available at \$150,000, list price new is \$170,000. Includes lead keel upgrade. Based BVI.


#### [Bavaria 38, 2 cabin, 1 head, 2005 model](#)


Full charter specification package. Available at \$160,000, list price \$200,000. Includes lead keel upgrade. Based Grenada.


## Sailaway Prices


Our Sail Away yachts are at spectacular prices and come ready to sail from our docks in the Caribbean. At Horizon Yacht Charters, we understand that each owner has different needs and requirements for their boats. We are renowned, not only for our immaculate charter fleets, but also for our expertise in systems specifications and engineering solutions, enabling the private yacht purchaser to get exactly what he requires in his yacht, from electronics to rigging and mechanics to sail cloth. Check out the Sail Away prices:




 Bavaria 30, 2 cabins, 1 head  
\$83,000


 Bavaria 33, 2 cabins, 1 head  
\$105,000


 [Bavaria 37, 2 cabins, 1 head](#)  
\$132,000


 [Bavaria 39, 3 cabins, 2 heads](#)  
\$151,000





 Mahe 36, 2 cabins, 2 heads / 3 cabins, 1 head  
\$230,000


 Lavezzi 40, 3 or 4 cabins, 2 heads  
\$315,000

 Belize 43, 3 or 4 cabins, 2 heads  
\$399,000

 Bahia 46, 4 cabins, 4 heads  
\$499,000


 [Bavaria 42, 2 or 3 cabins, 2 heads](#)  
\$181,000


 [Bavaria 46, 3 or 4 cabins, 2 heads](#)  
\$220,000


 [Bavaria 50, 4 or 5 cabins, 3 heads](#)  
\$279,000


## Brokerage Yachts


We know that yacht owners have different needs and requirements: some are looking for a weekend sailing yacht whilst others are undertaking ocean passages. We work with you to ensure you purchase exactly what you need, whether it is a brand new or used yacht, at a competitive price.


 BAVARIA 32, 2001  
[BVI, "EuroBabe", 2 cab, 1 head, comprehensive specs, \\$69,000](#)


 BAVARIA 37, 2000  
[BVI, "Island Fling", 3 cab, 1 head, comprehensive specs, \\$94,900](#)


 BAVARIA 32, 2002  
[BVI, "Quick Brew", 2 cab, 1 head, comprehensive specs, \\$85,000](#)


 BAVARIA 38, 2005 Model  
[Grenada, "Monowai", 2 cab, 1 head, full charter specs \\$160,000](#)


 BAVARIA 34, 2000  
[BVI, "Jammin'", 2 cab, 1 head, comprehensive specs, \\$79,900](#)


 Bavaria 42, 2005  
[Grenada, "Ambrosia", 3 cabin, 2 head, comprehensive specs, \\$225,000 \(includes electronics upgrade and lead keel\)](#)


 BAVARIA 36, 2002  
[BVI, "Next Best Thing", 2 cab, 1 head, comprehensive specs, \\$115,000](#)


 BAVARIA 44, 2003 Model  
[BVI, "Blue Loon", 3 cab, 2 head, private blue water spec. \\$230,000](#)

 BAVARIA 36, 2002  
[BVI, "Durley Dene", 3 cab, 1 head, comprehensive specs, \\$115,000](#)

 BAVARIA 50, 2002  
[BVI, "Cucao", 3 cab, 3 head, comprehensive specs, \\$260,000](#)

 BAVARIA 36, 2003  
[Antigua, "Pendragon", 3 cab, 1 head, comprehensive specs, \\$119,000](#)

 VENEZIA 42 Catamaran, 1995  
[Grenada, "Avolonte", 4 cab, 2 head, comprehensive specs, \\$217,900](#)

 BAVARIA 36, 2005 Model  
[BVI, "Bonjour Matelot", 2 cab, 1 head, full charter specs, \\$149,000](#)

HUNTER 460, 2000  
[Grenada, "Sea Ya", 3 cabin, 2 head, comprehensive specs, \\$189,000](#)

Some of the above listed vessels can be purchased to keep in our charter fleet to earn revenue, or can be purchased and sailed away for private use.

## A New Horizon Team Member

September saw the arrival of a new member of the Horizon team: Jamie Millar has joined us as our dedicated yacht sales representative. He has spent several years working in charter operations and sales from the Mediterranean to the Caribbean, as well as some happily forgotten, cold winters in the UK. If you have any enquiries about new Bavarias or Fountaine Pajot catamarans, or for any of our brokerage yachts, please don't hesitate to [contact Jamie](#) at the BVI office.

## Bavaria Match 42 - German America's Cup bid

On July 20th 2005, Bavaria Yachtbau handed over two Bavaria 42 Match training yachts to the

German America's Cup syndicate. [Read More.....](#)



### Try Before You Buy

Once you have selected the yacht of your choice, Horizon Yacht Charters has a great offer designed to ease the decision making process: Charter a Bavaria or Fountaine Pajot catamaran from our Caribbean charter fleet and we will deduct up to a week's charter from your purchase price. [Contact us](#) for more details

So, if you're thinking of buying a boat, why not give us a call at Horizon Yacht Charters and let us give you the freedom to enjoy yacht ownership – we're looking forward to welcoming you aboard!

Smooth Sailing



Please [contact us](#) for more information on either private purchase or charter management.



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