



Broad Reach

E-news for the discerning yachtsman

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Welcome to Broad Reach, the yacht sales e-newsletter from Horizon Yacht Sales – authorized Caribbean dealers for [Bavaria Yachts](#), and agents for [Fountaine-Pajot catamarans](#).

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BREAKING NEWS

Bavaria Targets Deck Saloon Market

This summer, Bavaria Yachts are introducing three new deck saloon yachts: the Vision 40, Vision 44 and Vision 50. In response to a growing demand for performance orientated yachts featuring increased comfort and living space, the Vision Series was born. With redesigned hulls for increased speed and an increased sail area, fast sailing with easy handling enhances the luxury, light and space associated with a deck saloon yacht.

Contact us for details of pricing, specifications and configuration of this exciting new range in the Caribbean.



Caribbean Brokerage Bargains

Looking for a brokerage yacht at a bargain price? It is highly unlikely that you will find a used boat that has received the same level of care, maintenance and attention as a charter boat from Horizon Yacht Charters. These boats are privately owned and each owner expects their investment to be kept in immaculate condition. Add to this the expectation of the charter guests for a boat that looks good, sails well and works flawlessly and you have an exceedingly high motivation to keep the boat pristine. Every Horizon brokerage boat has received consistent maintenance and upkeep from professional riggers, shipwrights and technicians.

Below are three exclusive brokerage Special Offers available to Broad Reach subscribers:



BVI – Special Price - \$119,000

["Sunshine" 2006 Beneteau 323 - \\$129,000.](#) This Beneteau 323 comes with an incredible spec including dockside air conditioning, autopilot, full battened mainsail, bimini and stack-pack. This yacht also features Beneteau's innovative pivoting steering system which maximizes cockpit space when on the dock or mooring ball.



Antigua – Special Price - \$295,000

["Hound Dog" 1999 Robertson & Caine Leopard 4500C - \\$305,000.](#) This cat comes with air conditioning and generator along with many other upgrades applied to crewed boats. With four cabins and four heads, a huge saloon and ergonomic, sociable cockpit, this boat accommodates eight passengers in delightful luxury. The 4500 is also a capable cruiser.



Grenada – Special Price - \$199,000

["Ambrosia" 2005 Bavaria 42 - \\$225,000.](#) This powerful, capable passage maker features twin helms in a large cockpit for ease of handling and cruising comfort. 3 cabins and 2 heads with a spacious saloon and large galley make the accommodation luxurious. This boat is also available to remain on charter in our Grenada fleet.

To see our full brokerage list please [click here](#).

Try before you buy

Take the ultimate test sail by chartering a yacht from any of our bases. Should you subsequently buy a similar new yacht within the following three months, we will deduct up to a week's charter fee from the purchase price.

Click on some of our brand new additions to the 2006/7 fleet for you to try out:



[Bavaria 39](#) - 3 cabins, 2 heads available from mid-November based BVI (see this yacht on G-Dock at the Annapolis Boat Show, October 5 – 9, 2006).



[Fountaine Pajot Bahia 46](#) – 4 cabins, 4 heads with air conditioning available from mid-November based BVI (see this yacht on G - Dock at the Annapolis Boat Show, October 5 – 9, 2006).



[Bavaria 42](#) – 3 cabins, 2 heads available from late December based Antigua.

To see our full charter fleet [click here](#) and select the base you are interested in.

Don't forget we have the expertise and experience to discuss the charter potential of any brand of boat you have in mind. Please feel free to [contact us](#).

Summer Specials on Catamarans and New Yachts Down Island

We have some spectacular special offers available for a limited time for new yachts purchased for charter or private management in our bases in Grenada, Antigua or St Martin.

Grenada – Free dockage for the first year of ownership (\$12 / \$17 per foot per month on monohull's or catamaran's respectively).

Antigua/St Martin – Free 11' RIB dinghy and 5hp outboard engine, a value of \$4200!

To take advantage of these special offers, all yacht purchase contracts must be signed and deposit received by 31st July 2006.

Sail Away Prices

Our Sail Away yachts are offered at spectacular prices and come ready to sail from our docks in the BVI. At Horizon Yacht Charters, we understand that each owner has different needs and requirements for their boats. We are renowned not only for our immaculate charter fleets, but also for our expertise in systems specifications and engineering solutions enabling the private yacht purchaser to get exactly what he requires in his yacht, from electronics to rigging and mechanics to sail cloth. Check out the Sail Away prices:



Bavaria 30 - \$87,000



Mahe 36 - \$230,000



Bavaria 33 - \$114,000



Lavezzi 40 - \$315,000



Bavaria 37 - \$137,000



Belize 43 - \$399,000



Bavaria 39 - \$153,000



Bahia 46 - \$499,000



Bavaria 42 - \$184,000



Bavaria 46 - \$223,000



Bavaria 50 - \$283,000

[Click here](#) for more information on the Bavaria Cruiser series

Charter Ready Prices

Cruise on your own yacht in the crystal clear Caribbean waters, considered by many to be the best sailing grounds in the world. Realise the dream and cover your costs with Horizon Yacht Charters' Ownership Programme. Yacht prices are inclusive of our comprehensive custom charter package (including rigging, sail, electrical, electronic and engine upgrades, as well as RIB dinghy and outboard motor). Price also reflects commissioning and delivery to the Caribbean.



[Bavaria 37 - \\$174,000](#)



Mahe 36 - \$271,000



[Bavaria 39 - \\$201,000](#)



Lavezzi 40 - \$366,000



[Bavaria 42 - \\$230,000](#)



Belize 43 - \$466,000



[Bavaria 46 - \\$273,000](#)



Bahia 46- \$554,000



[Bavaria 50 - \\$337,000](#)

Contact Us

For information on any of the above please contact our resident Yacht Sales guru, Jamie, at our BVI sales office on 284 494 8787 or info@horizonyachtcharters.com.

Coming Soon - News Flash from Fountaine Pajot Catamaran

Look out for two new designs from Fountaine Pajot Catamarans - the Orana 44 and the Salina 48. Pricing and images available from June 2006.

Wishing you superb summer sailing,

The Horizon Yacht Sales Team



All pricing and information is subject to change without notice.

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