



Broad Reach

E-news for the discerning yachtsman

October 2004

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Welcome to Broad Reach, the yacht sales newsletter from Horizon Yacht Charters.

ANNAPOLIS BOAT SHOW – October 7th-11th

Come and meet the Horizon team on dock G and view the Bavaria 44 we'll have in the water. We'll also be offering some spectacular 'sailaway' show prices as featured below along with comprehensive information on the full range of Bavaria Yachts and Fountaine Pajot catamarans for sale either for private use or into our charter management programmes at any of our Caribbean destinations.

Hope to see you there!



NEW BAVARIA YACHTS WITH CHARTER SPECIFICATIONS

The following yachts are arriving soon and available for purchase in the British Virgin Islands, tax-free. Several yachts listed already have many bookings placed on them, and may remain in the charter fleet or be sailed away for private ownership. These yachts are the only ones available at these prices; the yachts are 2005 models, with fully comprehensive specification upgrades. Ask for specification details*.

Please ask for details of our charter management programmes.



ARRIVING DECEMBER 2004

NEW Bavaria 42, 3 cabin, 2 head, 2005 model, twin helm, *full charter specification package**, plus electronics, alternator and hardware upgrade, list price \$222,439, One available at \$219,000.

NEW Bavaria 38, 2 cabin, 1 head, 2005 model, *full charter specification package**, plus lead keel upgrade, list price \$195,000, One available at \$191,500.

NEW Bavaria 36, 2 cabins, 1 head, 2005 model, *full charter specification package**, plus lead keel, separate speed and depth units, list price \$166,000, one available at \$162,000.



ARRIVING MARCH 2005

NEW Bavaria 49, 4 cabin, 3 head, 2005 model, twin helm, *full charter specification package**, plus lead keel, separate speed and depth units, list price \$317,990, one available at \$312,000.

NEW Bavaria 46, 3 cabin, 2 head, 2005 model, twin helm, *full charter specification package**, plus lead keel, separate speed and depth units, list price \$264,077 one available at \$258,500

The Bavaria 46 is available as a 3 or 4 cabin version, both with two heads and showers.



**SILAWAY
PRICES!**

Standard equipment from factory, including full batten mainsail, roller furling genoa, Raymarine St 60 wind, log, speed, depth instruments, 1000 watt Windlass, 12 Volt refrigeration, dinghy davits.

Plus Horizon Yachts double-anchor package (44lb delta and 44lb Brittany), Icom 402 VHF, commissioning and delivery.



LAVEZZI 40 - \$299,000

BELIZE 43 - \$372,000

BAHIA 46 - \$470,350

Please contact Andrew Thompson on andrewt@surfbvi.com for more information on either private purchase or charter management.



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