



# Line of Sight

Online - July 2003

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Welcome to the 10th issue of Line Of Sight, Horizon's electronic newsletter providing you with information on exciting events that you can look forward to as well as an update on the busy first half of 2003.

This year has seen an extraordinary boom in charter bookings with both a continuing flurry of last minute bookings and a growing number of charters as far in advance as June 2004. Based on the picture presented by our charter calendars, you should book early if you want to ensure your world-class sailing vacation with Horizon, especially at popular holiday times such as Christmas, New Years, Easter, President's Week and Spring Break.

The most exciting development and a project that has kept us all busy with preparations over these last few months, is the opening of the new Horizon Yacht Charters base in Antigua & Barbuda. In our endeavour to provide you with more Horizon destinations throughout the Caribbean, we have been traveling back and forth to Antigua finalising plans for opening our new base in November 2003.

We hope you enjoy our newsletter and we look forward to hearing from you, whether it is to book a last-minute summer sailing charter, a winter break in the sun or a spring getaway on one of our immaculately maintained yachts.

Check out our great value [Summer Special Offers](#). With our current offer of '10 nights for 7', you can be the proud charter guests of a [Bavaria 49 \(5 Cabins/3 Heads\) 2003](#) or a [Bavaria 50 2001/2002](#) from only US\$37.95 per person per night\*

We look forward to hearing from you!

\* This rate is based on a charter of 10 guests on the Bavaria 49 (5 Cabin/3 Heads) 2003 for charters from June through October 31, 2003. This rate does not include taxi transfers, Cruising Permits and National Parks permits, Hull Damage Waiver or provisioning. '10 nights for 7' is offered on all boats in the BVI and Grenada and is subject to availability.

## *Boat Show News*

Southampton Boatshow  
September 12th - 21st - visit our brokers at Southampton and take advantage of our boatshow specials when you book your charter at the event.

See us at the US Boat Show in Annapolis from October 9th - 13th. We will be on H dock so book with us during the show and enjoy our boatshow special. We look forward to meeting you should you plan to visit the show in Maryland this fall.

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# Grenada News



Jacqui and James Pascall, Owners and operators of the Grenada base have been hosting a busy and successful season. For those of you with private yachts based in the Caribbean, Horizon Yacht Charters at [True Blue Bay Resort and Marina](#) is pleased to offer improved comprehensive dockage services and an increase in secured moorings available throughout the year. Please [contact](#) Horizon if you would like more information on our reliable services in the Grenadines.

## Fleet Arrivals

We also have great news on the addition of yacht to our fleet. The [Bavaria 41 \(3C/2H\) 2003](#) joined the fleet in February of this year and is proving to be a very popular charter boat. We are also offering another [Beneteau 405 \(3C/2H\) 1996](#) and a very comfortable owner's version of the [Venezia 42 cat \(1999\)](#). The [Morgan 38CC \(2C/2H\) 1998](#), is an ideal boat for two couples looking for space and comfort. We are looking forward to the arrival of two brand new boats - the [Jeanneau 45.2 \(3C/2H\) 2003](#) and a [Bavaria 49 \(5C/3H\) 2003](#) for the 2003/4 winter season.



This prestigious German-built [Bavaria 49 2003](#), will be sailing across to the Caribbean as part of the [Atlantic Rally for Cruisers](#) (ARC) in November 2003. There is limited space available on board for anyone interested in participating in this exciting race starting from Las Palmas, Gran Canaria and finishing off at Rodney Bay, St. Lucia please contact [Cris Jackman](#) for further details.

We are actively seeking to increase the number of catamarans in our fleet as these boats are in constant demand and we are unable to accommodate all the incoming charter requests. We are authorized dealers for [Lagoon catamarans](#) so please [contact us](#) if you would like to discuss investment opportunities or if you have a new (or nearly new) catamaran that you are looking to place in the charter fleet of a top ranking, reputable company.

## New Fleet Manager



We are pleased to welcome David Constantini on board as our fleet manager. David joined us last November and his addition to the operation enables us to offer a full project management programme throughout the year. David has a wealth of experience in the charter industry and has great ability in the maintenance of the charter fleet helping us to provide an enhanced first class charter service to you. [Contact us](#) to discuss your own yacht service needs, we are always happy to assist.

## Regattas

The racing and regatta season has just drawn to a close and James and Jacqui have been keen participants in many of the events that took place in the Windward Islands. The Trinidad & Tobago Race Week, consisting of a series of four different races, was a success for Horizon Yacht Charters. Long Gone, the [Feeling 486 \(4C/2H\) 1998](#), chartered by a group of men from the Shetland Islands in the UK, raced very well and placed 2nd overall in the charter class.

[Click here to visit Grenada.](#)

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## *Antigua News*

### Expanding our Horizons in Antigua & Barbuda - New Base Opening November 2003



Following on from the success of Horizon Yacht Charters in Grenada, Sylvia and Andrew felt that the time was right to offer Horizon's guests another stunning charter destination. The resulting launch of a base in the historical Leeward Islands of Antigua & Barbuda was preceded by months of research and discussions that started in April 2002. George Clarke of Antigua Yacht Services, who has lived and worked in the mega yacht industry and charter business in Antigua and Barbuda for many years, has been, and continues to be, a reliable

source of information and a tireless contact in Antigua. Sylvia and Andrew would like to acknowledge his invaluable input and services in helping them to provide you with something special from this new Horizon destination.

## Jolly Harbour Marina New Home for Horizon Yacht Charters in Antigua & Barbuda



This professional and attractively laid out marina is part of the exciting and comprehensive [Jolly Harbour](#) 500 acre development. As a full service marina offering all the amenities a charter guest could require including gourmet provisioning, restaurants & bars, swimming pools and villa rentals, we feel that we have selected the best venue for our guests from which to start and end their charter - you may even decide to spend an

extra day on the 18 Hole, 71 par Golf Course or spend your last night in the on site casino!

### Fleet



The current initial fleet based in Antigua & Barbuda includes the [Bavaria 36 \(3 Cabin/1 Head\) 2003](#) the ever popular [Bavaria 42 \(3C/2H\) 2001](#), the spacious [Bavaria 50 \(5C/3H\) 2001](#) and the [Catalina 42 \(3C/2H\) 1996](#) One-way charters are options for those looking to venture outside of the territorial waters as well as one-way charters between the three Horizon bases. Contact us for prices and more details.

Demand is high for boats during the [Antigua Classic Yacht Regatta](#) and [Antigua Sailing Week](#), (the second largest Regatta in the world) and we recommend that interested sailors wishing to participate in this spectacular event should [contact us](#) soon to secure their preferred yacht.

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The Spring 2003 season, mid-season in the Caribbean, saw us take a record number of bookings with congratulations being extended to our Reservations Manager, Courtney Billard, for hitting her target three months ahead of schedule! We are

continuing to experience a large number of last minute bookings with the month of July rapidly filling up with charters and spilling into the normally quieter period of August.

We are pleased to announce that in addition to two brand new Bavarias and an [Island Spirit 40 catamaran \(4C/2H\) 2004](#) joining our fleet in November, we will also be welcoming a [Bavaria 36 \(3C/1H\) 2004](#) (also competing in the Atlantic Rally for Cruisers) a [Bavaria 41 \(3C/2H\) 2002](#). Winter/Spring 2004 is already seeing a quantity of secured charter bookings so [contact us](#) now to avoid disappointment.



## New Operations Manager

Henry Leonnig joined us in April 2003 as the BVI fleet Operations Manager. He has a strong background in the marine industry with 5 years as a full service Marina Manager in Annapolis, MD. His knowledge and enthusiasm for getting the job done well make him a welcome addition to the BVI team.

## Fleet

My Muse, a [Norseman 430 Cat \(4C/4H\) 1997](#), joined the BVI fleet in April and saw immediate success with her bookings. The South African built [Island Spirit 40 catamaran \(4C/2H\) 2004](#), ready for charter from December 1, 2003 has already generated great interest from our brokers. Cats are extremely popular booking vessels and for those looking for an [investment opportunity](#), we sell Lagoon catamarans into the fleet.

We are looking forward to a selection of brand new 2004 model Bavaria Yachts arriving into our fleet in November 2003. We have chosen from the superior quality range of yachts currently available from the Bavaria Yachts yard in Germany and we are pleased to offer you the [Bavaria 44 \(3C/2H\)](#) and the [Bavaria 41 \(3C/2H\)](#). The [Bavaria 36 \(3C/1H\) 2004](#) joins our fleet when she completes the ARC.

# Broad Reach

*E-news for the discerning yachtsman*

Horizon Yacht Charters is the authorised dealer for Bavaria Yachts and Lagoon catamarans in the Caribbean and earlier this month saw the launch of the first of the Horizon yacht sales newsletter,

"Broad Reach". This quarterly email will keep you informed on the latest news on the developments to the range offered by Bavaria Yachts, which we sell for private use or for charter into our luxury fleet, as well as news on Lagoon catamarans also available for charter purchase or private use. We also have a selection of used yachts for sale. Please contact us if you would like to receive the current issue of Broad Reach, or would like more details on our Yacht Ownership Programme.

## BVI Spring Regatta



After our Bavaria 37 won her class in the BVI Spring Regatta in 2001, we decided we should test the yachting press claims' about the 36's sailing prowess. In heavy winds up to 45 knots, lightning storms, and conditions favouring the bigger boats (we were smallest in class) our Bavaria 36 'Durley Dene' amazed the other 14 boats in her class, by posting a first and a third on corrected (2nd and 3rd over the line), only to have first overall taken from under her, when the wind died and the final race abandoned (she was way ahead of the

competition at the time!). We have two Bavaria 36's in the BVI, available for purchase, they are four months old, and represent tremendous value at \$130,000, with management programme options, and a choice of base location. Please [contact us](#) for further details. Paul Nichols, an experienced racer from California and the owner of Brown Eyed Girl, a [Bavaria 41 \(3C/2H\) 2003](#), registered in the charter class, and once he had trained his crew by day 3, was out in front until the race was abandoned! Nonetheless, Captain Paul and his crew thoroughly enjoyed participating in the challenging event.

## Cowes Week

For all of you who may be attending Cowes Week this year from August 2nd - 9th, tune in to Cowes Radio ... Horizon Yacht Charters is providing the grand prize for the [BVI Spring Regatta and Sailing Festival](#) sponsored event. The prize is a 7 night charter on a Bavaria 36 (2003) model and is eligible for use in the 2004 BVI Spring Regatta that will take place from March 30th - April 4th.



*is the Caribbean dealer for the prestigious:*

BAVARIA YACHTS



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