



Broad Reach

E-news for the discerning yachtsman

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Welcome to Broad Reach, the yacht sales e-newsletter from Horizon Yacht Sales – authorized Caribbean dealers for [Bavaria monohulls](#), and agents for [Fountaine-Pajot catamarans](#). In this edition, we bring you news of the opening of our **Yacht Sales Office** in the BVI, our **on-line Yacht Sales** tools for new and used boats, the **London Boat Show** and special offers for Catamarans and new boats joining the St Martin fleet. We also announce the current prices for Bavaria Yachts and Fountaine Pajot Catamarans along with some of the best deals on used boats on this side of the Atlantic.



BREAKING NEWS

Yacht Sales Office

Jamie Millar our Yacht Sales Manager, is now installed in the new BVI Yacht Sales Office located down stairs from our main office next to the Chart Briefing Room at our base in Nanny Cay Marina. If you're visiting again or you are planning your first trip, why not pop in and see him about some of the best yacht sales deals in the Caribbean.

Yacht Sales On-Line

In a recent push to increase our yacht sales profile and exposure, Horizon Yacht Sales can now be found on Yachtworld.com and Boats.com. As two of the biggest Multiple Listing Systems available on line, these websites generate fantastic exposure for new and used boats. [Log on](#) and check out the new pages.





London Boat Show January 6 – 16, 2006

January 6th sees the start of the London Boat Show. One of the biggest boat shows in the world, London hosts more than 140,000 people in 10 days.

Jamie will be heading to London and will be available to discuss all of the fabulous private and charter ownership opportunities available with Horizon. You will be able to find him on the Nautilus Yachting stand (N1706 & N1571). Stop by and see what we can do to make that dream boat in paradise come true!



Toronto Boat Show January 14 – 22, 2006

Meet with our representative, Patrick Festing Smith of Mango Yacht Charters at the Toronto Boat Show and register your interest to receive a complete information pack on our yacht sales programmes.


Spectacular Specials on Catamarans and New Yachts


This Spring, how would you like to be the “cat who got the cream”? We’re offering a spring special on new Fountaine Pajot Catamarans: **Buy a new FP Cat before February 28th 2006 and we’ll include an 11’ Caribe RIB Dinghy and 15hp Yamaha Outboard, absolutely free!** [Contact us](#) to learn about the Fountaine Pajot range from 36’ to 46’. Additionally if St Martin is your preferred cruising ground, we’ll offer the same deal for any new boats, Catamaran or Monohull, being bought to join our newest Caribbean base. Purchase and Management agreement must be signed before March 1, 2006.


Sail Away Prices


[Our Sail Away yachts are offered at spectacular prices](#) and come ready to sail from our docks in the BVI. At Horizon Yacht Charters, we understand that each owner has different needs and requirements for their boats. We are renowned not only for our immaculate charter fleets, but also for our expertise in systems specifications and engineering solutions enabling the private yacht purchaser to get exactly what he requires in his yacht, from electronics to rigging, and mechanics to sail cloth. Check out the Sail Away prices:


 Bavaria 30 - \$82,000


 Bavaria 33 - \$104,000


 Bavaria 37 - \$129,000


 Bavaria 39 - \$143,000


 Mahe 36 – \$228,000


 Lavezzi 40 - \$313,000

 Belize 43 - \$398,000

 Bahia 46 - \$496,000

 Bavaria 42 - \$172,000


 Bavaria 46 - \$208,000

 Bavaria 50 - \$264,000


Charter Ready Prices

Isn't it every sailor's dream to own a yacht in the Caribbean? To be able to jump on a plane, and within hours, be cruising on your own yacht, in crystal clear waters considered by many to be the best sailing grounds in the world? Now the dream can be a reality with Horizon Yacht Charters' Ownership Programme. Yacht prices are inclusive of our comprehensive custom charter package (including rigging, sail, electrical, electronic and engine upgrades, as well as R.I.B. dinghy and outboard motor), and the price also reflects commissioning and delivery to the Caribbean.


 [Bavaria 37](#) - \$166,000

 Mahe 36 - \$271,000


 [Bavaria 39](#) - \$190,000

 Lavezzi 40 - \$365,000

 [Bavaria 42](#) - \$216,000

 Belize 43 - \$462,000

 [Bavaria 46](#) - \$256,000

 Bahia 46 - \$553,000

 [Bavaria 50](#) - \$316,000

Brokerage List

We know that yacht owners have different needs and requirements: some are looking for a weekend sailing yacht whilst others are undertaking ocean passages. We work with you to ensure you purchase exactly what you need whether it is a brand new or used yacht, at a competitive price. [Click here](#) to see the full brokerage list.

Try Before You Buy

Once you have selected the yacht of your choice, Horizon Yacht Charters has a great offer designed to ease the decision making process: Charter a Bavaria or Fountaine Pajot catamaran from our Caribbean charter fleet and we will deduct up to a week's charter from your purchase price. [Contact us](#) for more details.

And Finally

The BVI Yacht Guide, a local, high quality yachting magazine, recently reviewed our Bavaria 46 "Jumbie". [Click here](#) to see a full PDF of the article and see how the Bavaria 46 performed.

From all of us at Horizon Yacht Charters, we wish you a happy, healthy and prosperous New Year.

Smooth Sailing.



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