




Broad Reach





New Bavaria 31 Cruiser. Now available for charter in the British Virgin Islands

[Pajot Catamarans](#)

Dear

Welcome to Broad Reach, the yacht sales e-newsletter from Horizon Yacht Sales – authorized dealer for [Bavaria Yachts](#), and [Fountaine-Pajot catamarans](#).

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Annapolis Boat Show 2007

Horizon Yacht Charters will be at the Annapolis Boat Show again this year. We will have a new [Bavaria 39](#) at our usual spot on Dock G, and will be directly across from the [Fountaine Pajot](#) stand where you can see the two newest and most exciting cats on the market, the [Orana 44](#) and the [Salina 48](#) along with the [Mahe 36](#) and [Lavezzi 40](#). We will be delighted to discuss all things Bavaria and Fountaine Pajot for private purchase or charter management in the Caribbean. Please come by and say hello and meet the crew.

Annapolis Boat Show Special Offers

If you're prepared to buy a boat at the show, you just might find us in a munificent mood. We're already selling boats TAX FREE at unbeatable prices, but we have such a great time at the show, it's easy to feel even more generous so try us for a deal.

Our [Bavaria 39](#) at full retail price is \$215,000. If you sign up to buy it at the show, we will virtually give it away for the crazy price of only \$199,000! This boat is joining our [charter fleet in Grenada](#) and has a massive specification including: Raymarine tridata, wind and autopilot, dinghy and outboard, 2000 Watt inverter/charger, full-batten mainsail, stack-pack, bimini, double anchor package and much more.... With a steady volume of charters pre-booked, this boat is arguably *the* bargain of the show!

To benefit from our special offers, place a non-refundable deposit of \$2500, sign a purchase agreement and wire the full purchase deposit to us within 7 days.

If you have other models in mind for charter management, please come and discuss your ideas with us and we'll be happy to advise you on suitability.



The Horizon team at the Annapolis Boat Show



New Bavaria 38 Cruiser - Available from January 2008

New: Bavaria Cruiser range.

Earlier this year, Bavaria Yachts announced three new models: the [31](#), [34](#) and [38](#) Cruisers. The next installment in the new range is the [Bavaria 40 Cruiser](#). This boat will be produced from February 2008 and has many new features, continuing the legacy of superlative sailing performance, high quality and great value.

New features include: drawer under forward berth, larger lockers and more space in the forward cabin, two enlarged portlights in the saloon (six in total), three deck hatches in the saloon, 12V microwave in the galley, mainsheet leading back to winches by helm for even easier short-handed sailing, six winches as standard, swing doors at companionway steps, twin helm in cockpit, electric transom swim platform creating an even bigger cockpit.

Options pricing for this will, for the time being, remain the same as the Bavaria 39, but this will not last so order early to gain the benefit of lower pricing.

The first new [Bavaria 31 Cruiser](#) has arrived in the Caribbean. She is now available for charter in the British Virgin Islands, please contact us for charter details.

Sail Away Prices

Our Sail Away yachts are offered at spectacular prices and come ready to sail from our docks in the BVI. At [Horizon Yacht Charters](#), we understand that each owner has different needs and requirements for their boats. We are renowned not only for our immaculate charter fleets, but also for our expertise in systems specifications and engineering solutions enabling the [private yacht purchaser](#) to get exactly what he requires in his yacht, from electronics to rigging and mechanics to sail cloth.



The *NEW* Salina 48 - see this stunning catamarans at the Annapoli Boat Show

Sail Away prices:

Bavaria Yachts

| | | |
|----------------------------|---|-----------------------------------|
| Bavaria 31 | - | \$110,000 |
| Bavaria 34 | - | \$136,000 |
| Bavaria 37 | - | \$154,000 Available until January |
| Bavaria 38 | - | \$162,000 |
| Bavaria 39 | - | \$174,000 Available until January |
| Bavaria 40 | - | \$183,000 |
| Bavaria 42 | - | \$209,000 |
| Bavaria 46 | - | \$256,000 |
| Bavaria 50 | - | \$320,000 |
| Vision 40 | - | \$226,000 |
| Vision 44 | - | \$253,000 |
| Vision 50 | - | \$320,000 |

Fountaine Pajot Catamarans

| | |
|------------------------------|-------------|
| Mahe 36 | \$279,000 |
| Lavezzi 40 | \$380,000 |
| Orana 44 | \$517,000 |
| Salina 48 | \$668,000 |
| Eleuthera 60 | \$1,333,000 |

Charter Ready Prices

Cruise on your own yacht in crystal clear Caribbean waters, considered by many to be the best sailing grounds in the world. Realise the dream and cover your costs with [Horizon Yacht Charters' Ownership Programme](#). Yacht prices are inclusive of our comprehensive custom charter package (including rigging, sail, electrical, electronic and engine upgrades, as well as RIB dinghy and outboard motor). Price also

reflects commissioning and delivery to the Caribbean.

Bavaria Yachts

| | |
|----------------------------|-------------|
| Bavaria 37 | - \$194,000 |
| Bavaria 38 | - \$203,000 |
| Bavaria 39 | - \$225,000 |
| Bavaria 40 | - \$234,000 |
| Bavaria 42 | - \$256,000 |
| Bavaria 46 | - \$306,000 |
| Bavaria 50 | - \$372,000 |
| Vision 44 | - \$202,000 |
| Vision 50 | - \$368,000 |

Fountaine Pajot Catamarans

| | |
|----------------------------|--------------------------------------------------|
| Mahe 36 | \$335,000 |
| Lavezzi 40 | \$428,000 |
| Orana 44 | \$563,000 |
| Salina 48 | \$780,000 (incl. generator and air conditioning) |

Try before you buy

Take the ultimate test sail by [chartering a yacht](#) from any of our bases. Should you subsequently buy a similar new yacht within the following three months, we will deduct up to a week's charter fee from the purchase price.



2007 Lagoon 420

Brokerage

FEAUTURED BOAT: [2007 LAGOON 420 - HYBRID](#). This spectacular catamaran is in our BVI charter fleet and already has over eighteen charters booked for the coming season. The Lagoon 420 has one of the largest and most opulent interiors ever seen on a 42' catamaran. With four double cabins, four heads and four *separate* showers, this cat accommodates eight in abject comfort. A busy boat at a fabulous price – you cannot buy a new 420 this quickly nor for this low price! Contact us for more details.

To view all of our used boats for sale, [click here](#). All yachts are in immaculate condition and many are available to remain on charter.

Contact Us

For information on any of the above please contact our resident Yacht Sales guru, Jamie, at our BVI sales office on (+1) 284 494 8787 or info@horizonyachtcharters.com.

Many thanks from the Horizon Team and we look forward to welcoming you aboard!

All pricing and information is subject to change without notice.



Horizon Yacht Charters is the authorised dealer for Bavaria Yachts and approved agent for Fountaine–Pajot Catamarans.

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Horizon Yacht Sales

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